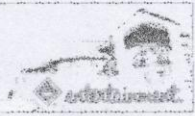
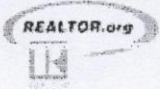


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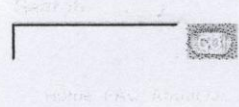
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Daily Real Estate News | November 12, 2007

Cross-Trained Practitioners Have Lots to Offer



Recognizing the value of practitioners who bring many skills to the table, Scottsdale, Ariz.-based Sandra Wilken Luxury Properties has assembled a team of 16 agents who are also experienced in law, investment portfolio management, banking, sales, marketing, architecture, and other professions.

Many of the practitioners already have had successful careers in the other fields before entering real estate. Broker-owner Sandra Wilkens says the cross-trained professionals are in demand from buyers and sellers who want their complicated transactions to move along seamlessly.

"By having professionals on our team that have experience in other industries that relate to real estate, our clients get the best of the best under one roof," Wilken says.

The luxury real estate firm provides traditional buyer and seller services but also goes beyond the basics with services such as interior design and helping international buyers navigate the immigration process.

Source: RISMedia (11/08/07)

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